

April 2023

President's Forum



Mike Giancotti, CPCU
Chapter President

Spring Relief!

As I write to you, it is a spectacular spring day here in Lansing. We are at the time of year where I can put the top down on my Jeep and soak up fresh air and sunshine.

I spent Saturday putting up a new storm door on my house to replace the one that winter winds tore from its hinges. Fortunately, it did not justify an insurance claim because there was not much damage and it was not that expensive. I am proud of the fact that I did the work on my own – with the added benefit of impressing my kids and catching a tan.

I have all kinds of favorite hobbies that become much more fun when the weather looks like it does today. With winter, I try to make the best of it with an outing to the ski hill and holiday visits to see family. Those are all great things, just not my favorite time of year weather-wise. I can't help but notice moods are improved with all the sun we get now when compared with gloomy winter. I am hopeful there are plenty of days like today ahead of us.

Besides great weather, we can look forward to a CPCU Society chapter meeting scheduled for April 18 at the West Campus of LCC. We are excited for our guest speaker and for the nearly 50 people who have signed up to attend. That would be the biggest group we have brought to an LCC meeting since last year.

If you noticed that we are not including a Zoom link, please be assured that this was intentional and we will still have some upcoming Zoom meetings. The Chapter wants to emphasize in-person attendance when we have a facility available. If you can't join us for this meeting, we hope that you will be able to attend in-person meetings in the future. If you like the convenience of Zoom meetings, there will be more sprinkled in throughout the year. It is our goal to serve you worthwhile content, no matter your preference on delivery.

Have a great spring week!

Your 2023 Chapter Board

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Mike Giancotti, CPCU

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Meetings

March Speaker Spotlight

Brock Fletcher, Realtor and Business Owner



Brock Fletcher, Realtor and associate broker, has 19 years of experience as a licensed agent. Brock is the Owner of The SELLING Team with Keller Williams Realty. The SELLING Team is ranked as the No. 1 team in the greater Lansing area based on units sold and the No. 6 team in Michigan.

As the owner of The SELLING Team, Brock prides himself on his leadership skills. He works daily to motivate and teach agents the importance of building and maintaining client relationships. As an active real estate investor, Brock also owns several multi-family investment properties in the greater Lansing area.

Outside of real estate, Brock remains an active member in the community. Brock and The SELLING Team support many local charities, including Ele's Place and Child and Family Charities.

Brock is married to Katie, his wife of 14 years. They have a 20-year-old daughter, Jenna, who is a junior at Michigan State University. Brock is passionate about MSU, and his team has an internship program with the Michigan State football program. They will have nine student-athletes this coming summer.

April Meeting Information

Date: Tuesday, April 18 **Time:** 11:30 a.m.

Where: LCC West

Contact: Email Lacey Payne at lacey.e.payne@gmail.com

Mid-Michigan Chapter
CPCU Newsletter

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The submission
deadline for the
May newsletter is
May 5

If you know of promotions
or other noteworthy ac-
complishments involving
CPCUs, please send them
to the editor using any of
contact methods listed.

Future CPCU Annual
Meeting Sites

Oct. 5-7, 2023: Washington,
D.C.

Future Chapter
Meeting Dates

May: TBD

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